



### Purchasing a Cellulose Blowing Machine from National Fiber

National Fiber offers 4 of the top brands in Cellulose Blowing Machines, including AccuOne, Cool Machines, Krendl and Intec.

#### Before Buying a Machine, consider the following:

- How will you transport the machine? (pickup truck, trailer, box truck...) The basic issue is how portable the machine needs to be. Some machines have wheels, some are lighter than others, and others are best mounted in a truck and not moved.
- What power requirements does it have? Consider how you will plug in the machine. Will you use power off the house or use a generator (10KW or larger)?
- How often will the machine be used? Is this a small part of the business (use the machine 1-2 times per month) or is it a focus for your business (used 3-5 times a week)?
- What type of jobs are you focused on? Larger commercial, residential retrofits, attics only...

#### After purchasing a Machine:

National Fiber is not only concerned that the machine you buy is the right one for your situation, but that you know how to use it properly and efficiently. After all, an efficient machine means you'll make more money on a job. With this in mind, we offer the following 'after the sale' services:

- Review the machine and its operation with you.
- Review preventive maintenance procedures to keep the machine running well for years.
- Pressure-check your machine's initial pressure reading, to make sure it coincides with DOE requirements.
- Optimize your air and material gate settings utilizing our test box, to get a minimum 3.5 lbs/cf density for each of your dense-pack hoses, while maximizing production time.
- Give you tips on hose setups and show you how to optimize performance.
- Offer repair services and parts, in the event you need them.
- Make our Technical Experts available when you have questions about insulating a building, or ways to efficiently and effectively complete a job.

